

AIR-X-CHANGERS





Model EH



Model F



Model H



Model VI



Model VV



Model Z

WHY TAKE CHANCES WITH ANY OTHER COOLER?

Harsco Industrial Air-X-Changers is *the* leading manufacturer of air-cooled heat exchangers for the natural gas industry. Since our founding in 1954, we have produced more than 50,000 coolers for the world's largest oil and gas companies.

THE HARSCO INDUSTRIAL AIR-X-CHANGERS ADVANTAGE

- **Experience** – Over 50 years of experience in engineering, designing and manufacturing air-cooled heat exchangers. Our worldwide team of representatives has over 250 years of combined experience in thermal design and customer support.
- **Quality** – Our products have earned their reputation for durability in the harshest environments. Some of our units have been in service more than 45 years.
- **Service** – Our team is available to support our customers 24 hours a day, 7 days a week.
- **Capacity** – Over 275,000 square feet of dedicated manufacturing space, utilizing the latest production technologies and quality assurance standards for manufacturing engineered products.
- **Product Diversification** – The broadest product line in the industry.
 - Natural Gas Compression, Process Cooling, Turbine Lube Oil and other market applications.
 - From small coolers to the largest cooling units, in engine-driven, electric motor-driven and hydraulic motor-driven configurations.
- **Corporate Strength** – Harsco Industrial is a division of Harsco Corporation, a Fortune 1000 company with operations around the world. Harsco's global strength and our unmatched track record are your assurance that we can deliver cooling systems solutions tailored to your needs anywhere on the planet – backed by service you can count on for decades to come.

HALLMARKS

Design and Engineering Capabilities.

Our engineering and design professionals use the latest design tools to engineer cooling solutions for use throughout the world.

Continuous Process Improvements.

We utilize the latest manufacturing principles and techniques, such as Six Sigma and Lean Manufacturing, to maximize customer value.

ISO 9001-2000

Commitment To Quality.

Our ISO 9001 certified quality management systems ensure our internal processes are aligned to deliver superior products with minimum downtime for our customers.

WHY HARSCO INDUSTRIAL AIR-X-CHANGERS?

Harsco Industrial Air-X-Changers is committed to **expanding our industry leadership position** in engineering, design and manufacturing air-cooled heat exchangers for natural gas compression and related global markets. We continue to build upon our **tradition of excellence** through dedication to our core values.

CORE VALUES

Customer Satisfaction

We are determined to exceed expectations and create value for each customer.

Service and Product Quality

We are driven by our absolute commitment to quality products and superior service through continuous improvement and product innovation.

Employee Development

We believe each employee is critical to the accomplishment of our mission. Each employee will be given the encouragement, respect, support and resources necessary to attain their full potential.

Safety and Environmental Responsibility.

We are committed to safeguarding our employees and the environment.

Ethical Conduct

We demand of ourselves personal and professional ethics in every aspect of our business.



OUR COMMITMENT

We deliver products that perform for decades. How?

- Dedicated Employees
- Unparalleled Experience
- Advanced Systems
- Optimum Solutions
- Superior Processes and Procedures
- Industry-leading Facilities
- Innovative Engineering and Design
- Standard-setting Service
- Valued Partnerships

THE BOTTOM-LINE BENEFIT: LOWEST COST OF OWNERSHIP

Value – Our approach to design and manufacturing ensures the lowest cost of ownership.

Performance – Our coolers will meet or exceed our customer's specified thermal loads in a defined range of environmental and operating conditions. Our technology has been proven over the years with performance that speaks for itself.

Quality – Our team is simply the best in the industry. The high quality of our products reflects our organization's 50+ years of experience in the manufacturing of gas compression and process coolers. Bottom line: We deliver products that set the standards for the industry – in performance, quality and value.

Service – We pride ourselves in our exceptional world-wide customer service, providing timely responses and optimum technical solutions.

With unsurpassed technical expertise and the largest manufacturing capacities in the industry, we are available for our customers 24 hours a day, 7 days a week. Whether your needs are replacement parts, technical advice, sections or a new cooler, you can count on us to deliver timely solutions.

Availability – We have more experience and more manufacturing capacity than anyone in the gas



compression cooler industry. We put both to work for our customers – delivering what they need, when they need it.

Our Principle – We will not have equipment in the field that does not work. Period. As your partner, we know your operations depend on the performance of our products. Our commitment to this principle is why

we have been the industry leader for over half a century. In partnership with our customers, we will continue to lead this industry for the next half-century and beyond.



HARSCO

INDUSTRIAL

Air-X-Changers

Emergency Parts and Service

1-800-404-3904

01-918-619-8028

axcparts@harsco.com

www.harscoaxc.com

Model No.

Job No.

Customer No.

P.O. Box 1804
Tulsa, OK 74101

Phone: (918) 619-8000

Fax: (918) 384-5000

E-mail: axcinfo@harsco.com

www.harscoaxc.com

Emergency Parts: 1-800-404-3904

Outside the U.S.: 01-918-619-8028

axcparts@harsco.com

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